

Business Development 2009 – 2013

This overview may include historically adjusted values in order to ensure comparability with 2013.

€ million

Earnings performance

Total revenues

Sales

Operating result (EBIT)

Margin (in % of sales)

EBITDA

Margin (in % of sales)

One-time items

EBITDA pre one-time items

Margin (in % of sales)

Profit before tax

Profit after tax

Earnings per share (in €)

Asset position

Total assets

Non-current assets

– of which intangible assets (incl. goodwill)

– of which property, plant and equipment

Current assets

– of which cash and cash equivalents

– of which trade accounts receivable

– of which inventories

Financial liabilities

– of which current

– of which non-current

Equity

Financial position

Investments in intangible fixed assets¹

Investments in property, plant and equipment¹

Business free cash flow

Net financial debt

Other key figures

Equity ratio

Research and development

Dividend per share in €

Employees (number as of December 31)

¹ According to the cash flow statement

2009	2010	2011	2012	2013	Change in %
7,747	9,291	10,276	11,173	11,095	-0.7
7,378	8,929	9,906	10,741	10,700	-0.4
621	1,113	1,132	964	1,611	67.2
8.4	12.5	11.4	9.0	15.1	
1,625	2,457	2,731	2,360	3,069	30.0
22.0	27.5	27.6	22.0	28.7	
-28	-88	7	-605	-184	-69.6
1,653	2,545	2,724	2,965	3,253	9.7
22.4	28.5	27.5	27.6	30.4	
486	861	839	709	1,389	95.9
377	642	618	579	1,209	108.8
1.68	2.91	2.79	2.61	5.53	111.9
16,713	22,388	22,122	21,643	20,819	-3.8
11,181	16,724	15,723	15,017	13,434	-10.5
7,598	12,484	11,764	10,945	9,867	-9.8
2,608	3,241	3,113	2,954	2,647	-10.4
5,532	5,664	6,399	6,626	7,385	11.4
541	944	938	730	981	34.4
1,789	2,296	2,328	2,115	2,021	-4.4
1,368	1,674	1,691	1,534	1,474	-3.9
2,307	5,484	5,539	4,454	3,698	-17.0
705	356	1,394	1,091	440	-59.6
1,602	5,127	4,145	3,362	3,257	-3.1
9,514	10,372	10,494	10,415	11,069	6.3
97	104	80	144	110	-24.0
467	396	366	329	407	23.7
1,035	1,275	2,262	2,969	2,960	-0.3
263	4,484	3,484	1,926	307	-84.1
56.9	46.3	47.4	48.1	53.2	
1,345	1,397	1,514	1,511	1,504	-0.5
1.00	1.25	1.50	1.70	1.90	11.8
33,062	40,562	40,676	38,847	38,154	-1.8